

# STATEMENT OF QUALIFICATION



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Petro Solutions Statement of Qualification

To our valued client,

Petro Solutions is one of the largest petroleum equipment providers in Florida. Not only have we provided petroleum equipment to our clients for years, but our experience transcends into all areas of the petroleum industry.

This document was prepared to provide you with a brief description of our company, our history, and the services we are able to offer to our clients. Our goal is to provide you with the best service and the most reliable information possible.

We truly hope that you are enjoying our services and are continually satisfied.

Sincerely,

Marwan Shihadeh

President/CEO

#### I. Our Mission and Standards

### A. Quality Policy

Our team works around the clock to ensure that we provide our clients with top quality services and products. Our priority is to completely satisfy our customers while assuring them that our team will fully perform their duties in the most efficient, safe, and most cost-effective way possible.

We are proud of the fact that we could provide such quality service while meeting the most current industry regulatory requirements. Our ability to meet such standards is due to our team's high degree of expertise in the products we supply, install, and service.

#### **B.** History of the Corporation

Petro Solutions began as a small service equipment company in 2008. Our desire to become the best option for our clients propelled the company to grow into what it is today. Petro Solutions has become a full service provider of in-house construction, installation consulting, and compliance consulting while offering clients wholesale and retail petroleum equipment.

Since its inception, Petro Solutions has provided its customers with the most complete range of top-quality services. As a result, it has attained a reputation that accurately reflects reliability, efficiency and integrity. Now, equipped with a team with countless years of collective experience in the petroleum industry, Petro Solutions has developed a reputation of exceptional service that is the perfect fit for the demands of all of its clients.

## C. Company Policy

Every one of us here at Petro Solutions are committed to provide our clients with the best service, along with the leading products offered in the petroleum industry.

Our primary focus will always go toward satisfying our customers. This is our ongoing commitment to our clients, and we will go as far as needed to ensure that you are pleased with our services.

5200 NW 77<sup>th</sup> Court, Doral, FL 33166 Local: 305-883-8687 – Toll Free: 877-84-PETRO - Fax: 305-883-8862 www.omsps.com

#### **D.** Mission Statement

Our mission is to provide our clients with the absolute best equipment and installation of petroleum products along with the most efficient service possible while maintaining the highest ethical and safety standards in the industry.

Our primary commitments to our clients are:

- Maintaining a <u>safe</u> environment for everyone.
- Ensuring that our quality of work is second to none.
- Providing an unmatched <u>value</u> to clients in a cost-conscious approach that specifically meets their needs.
- Giving our clients helpful <u>information</u> that can be otherwise difficult to access.
- Putting our unparalleled <u>experience</u> to use in every situation solely for the benefit of the client.

### E. Insurance Coverage

Petro Solutions maintains the following insurance coverages:

2 Million
2 Million
2 Million
1 Million
1 Million

# F. Equal Opportunity Statement

Petro Solutions and its affiliates are proud to be Equal Opportunity Employers.

### **Safety Standards**

Petro Solutions takes the safety of its employees and clients very seriously. Before protecting the financial health of our company, we ensure the health and safety of our employees and the public while doing everything in our power to prevent damage to any property, material or equipment. Our ongoing objective is to reduce safety-related losses by complying with safe work rules and practices.

Each person in our organization is committed to doing their part to ensure the success of all projects and the safety of everyone involved.

### G. Headquarters

To find out more of what the Petro Solutions team has to offer, we encourage you to visit our company headquarters or contact us by using the following information:

Petro Solutions 5200 NW 77<sup>th</sup> Court Doral, FL 33166

Toll Free: 1-877-54 PETRO (1-877-547-3876)
Toll Free: 1-877-54 ORION (1-877-546-7466)
Local: 305-883-8687 Fax: 305-883-8862
info@omsps.com www.omsps.com

### II. Overview of the Company

#### A. Parts and Equipment

Petro Solutions is also a stocking distributor. We repair and service equipment related to the petroleum industry. Our sales team provides retail, bulk, and commercial fuel handling equipment. We also accommodate our clients with warehousing and in-house repair facilities to assist you in maintaining and upgrading your assets.

By representing a wide variety of manufacturers and providing regular employee training by those manufactures, we are able to provide and install the most appropriate equipment for you.

Petro Solutions represents the following manufacturers:

























































#### **B.** Petroleum Service and Maintenance

Although we take pride in selling parts and equipment of the highest quality to our customers, we are also a complete service-oriented company. We always approach our work with customer-satisfaction in mind. Our goal is to not only keep your business operating, but to also make sure your business is running at its best.

#### Petro Solutions provides:

- 1. On-site repair and maintenance for:
  - Mechanical pumps, meters and lubrication equipment repair.
  - Electronic control console repair.
  - Electronic dispenser repair.
  - Automated system repair for automatic tank gauging, release detection systems, Point-of-Sale systems (POS), price scanners, card readers, communication links, and other related systems.
  - System repair for tanks, pumps, leak detectors, piping, hoses, nozzles and any other tank system components.
  - Preventive Maintenance Programs (PMP's) including three-level planned preventive maintenance on petroleum system components. These programs are available on newly installed systems as well as existing systems. The PMP is designed for each facility and addresses the specific needs of the respective facility's equipment. These programs are designed to reduce annual repair costs and other expenses associated with equipment down time. The PMP offers budget management through fixed monthly billing and is available on total facilities or on system components.
  - Annual system compliance through tank, line and line leak detector testing required by Federal & State regulations.
- 2. Off-site repair services including:
  - In-house calibration and repair of metering devices.
  - Repair and testing for pumps, meters and lubrication equipment.

#### **Installation and Removal**

We strive to give our customers the highest quality service along with the highest quality equipment. To complement our top-of-the-line petroleum equipment, we are also able to provide our clients with installation services such as:

- The Florida Environmental Regulation Commission (ERC) licensed UST System Installation.
- TCEQ licensed UST removal and closure procedures.
- Assistance in the design, specification and configuration of new facilities.
- Specialized upgrade assistance including removal, repair and additions to existing equipment. Typically, our ability to coordinate various functions in-house, allows us to complete an upgrade with minimal or absolutely no site downtime.
- Turnkey Installation of new facilities. Petro Solutions can assist with all aspects of an installation project, from site selection to final system start-up.